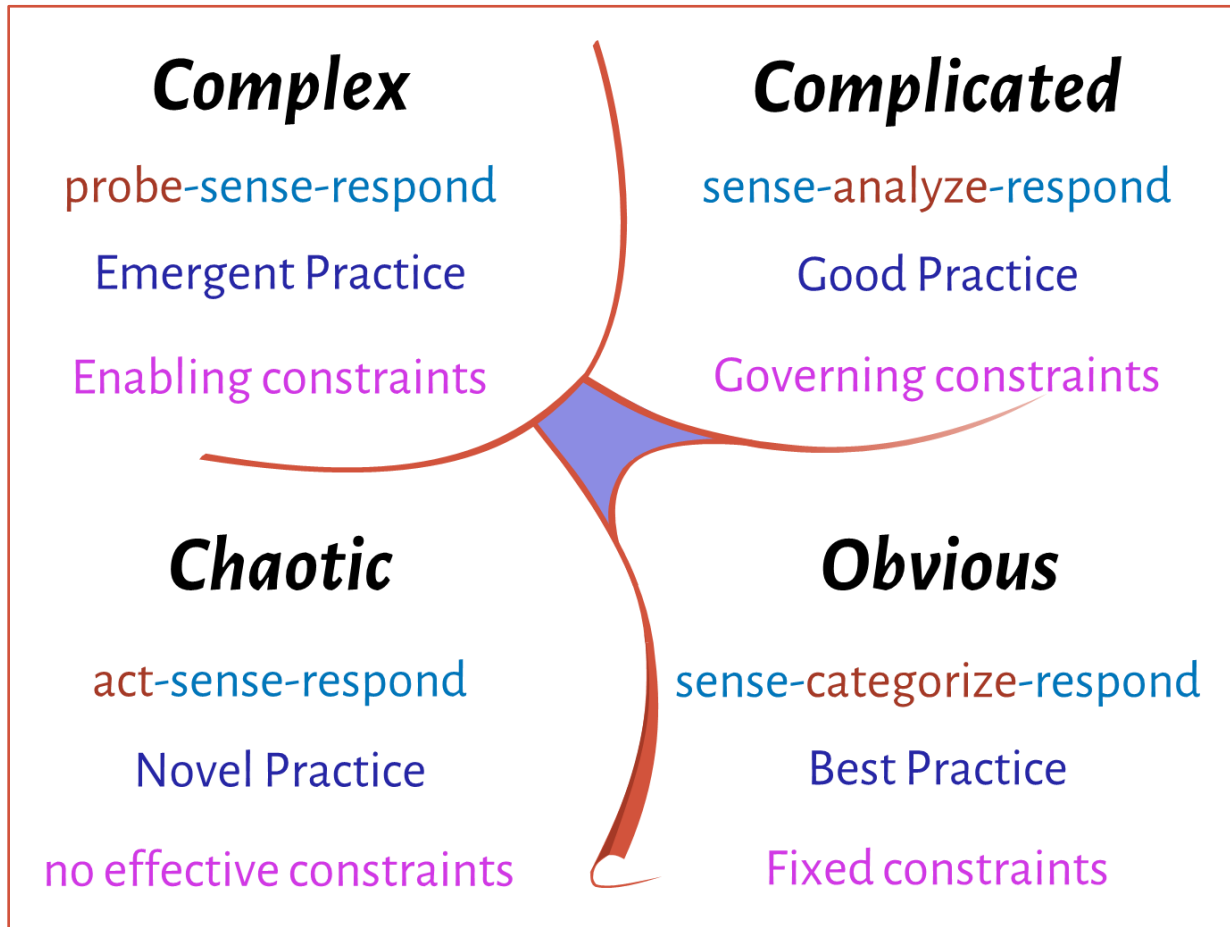






## CYNEFIN: GETTING STARTED – CHEAT SHEET



|   |                       |   |   |  |
|---|-----------------------|---|---|--|
|  | <b>Ask:</b>           | 1. What can I change?   | 2. Of what I can change, what can I monitor?                            | 3. Of what I can monitor, how can I rapidly dampen failure or promote success? |
|  | <b>Use:</b>           | <ul style="list-style-type: none"> <li>Granularity</li> </ul>           | <ul style="list-style-type: none"> <li>Distributed cognition</li> </ul> | <ul style="list-style-type: none"> <li>Disintermediation</li> </ul>            |
|  | <b>Beware:</b>        | <ul style="list-style-type: none"> <li>Premature convergence</li> </ul> | <ul style="list-style-type: none"> <li>Retroactive coherence</li> </ul> | <ul style="list-style-type: none"> <li>Pattern entrainment</li> </ul>          |
|  | <b>Pay attention:</b> | 1. SEE the data   | 2. ATTEND (pay attention) to the data                                   | 3. ACT on the data   |

### Resources:

- HBR article "A Leader's Framework for Decision Making" (from [HBR](#) or [ResearchGate](#)).
- Cognitive Edge [website](#): In particular "Resources", "Dispatches", and "Blog"
- Wikipedia – [Cynefin Framework](#)
- Contact Andrew Webster (Cynefin Practitioner, Facilitator, & Trainer) [andrew@wisdomat.work](mailto:andrew@wisdomat.work)

